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WEBINAR:
PRIVATE EQUITY VALUE CREATION

25 MARCH 2026
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Private Equity Value Creation Webinar

25 March 2026 | 10am EST | 2pm BST | 3pm CET



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Location: London

YOUR SPEAKERS WITH 100+ YEARS OF CONSOLIDATED VALUE CREATION EXPERIENCE



Subas Roy
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Location: New York, London

35 years direct experience across NA and Europe regions on Private Equity value creations. During this tenure, he has directed and completed transactions worth well above $250bn resulting in value creation of more than $2tn. He is globally known for his expertise on FinTech and RegTech assets identification, completion and growth delivery.



Sebastian Wintgens
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Location: Munich

At Verdane, Sebastian leads the new growth and buyout investments within B2B software and has a particular interest in GRC, Supply Chain and HR. Prior to Verdane, Sebastian was a Managing Director within Raymond James' European Tech & Services practice focusing on B2B software. He has a Master's in International Business from the University of Maastricht.



Gopal Kuchibhotla
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Location: Hyderabad, London

Extensive global, cross industry 35 years of consulting experience focused on Technology, Outsourcing and Transformation. Gopal's clients over the years have spanned engagements covering the Finance-Technology continuum. Gopal is an engineer by education, with wide interests and a passion for excellence.



Ish Joshi
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Location: London

Over 22 years of experience across the Americas, Europe, MENA, Asia Pacific regions with Cross-industry, Private Equity value creations. He has delivered complex business transformation programs creating value of over $500m. Ish's expertise spans value areas such as growth delivery, business, operating model design, functional transformation (Finance, Risk, Regulations, Compliance).

Private Equity (PE) firms often lose $10M – $100M per portfolio asset……

"……..by missing key value creation opportunities" [1]

53% *value creation failures stem from poor performance not addressed at the right time.*

70% *M&As fail to deliver desired values due to unrealistic business cases, cultural differences, and poor execution.*

Only ***45%*** *of revenue enhancement values are realized by the PE firms themselves without expert support.*

[1] *ICAG Partners' annual survey of PE value creation comprising of 150+ PE investors, decision makers and portfolio asset owners. January 2026*

THE PRIVATE EQUITY TRANSFORMATION CHALLENGE FOR VALUE CREATION

Value creation gaps often exist across multiple areas

Value creation in PE deals typically comes from sustained revenue growth with maturing profitability, optimising operational costs and improving productivity. However, this can happen only if the following gaps are addressed.

6 MAJOR VALUE CREATION GAPS



Unable to shift from Growth to Profitability mandate



Disconnect between Strategic Plans and Execution



Technology, Data Integration & Cost Issues



Unable to win New Clients or maximise Returns



Leadership, Talent and Cultural challenges



Shifting Regulatory, Geo-Political and Policy landscapes

ICAG - VALUE CREATION PARTNER

Delivering Value, Increased Market Capitalization and Better Business Outcomes

PE assets / Firms facing pressure to grow business value

Challenge

Using ICAG's 5-pillar value creation approach

Define

PE assets / Firms primed to deliver superior commercial value

Deliver

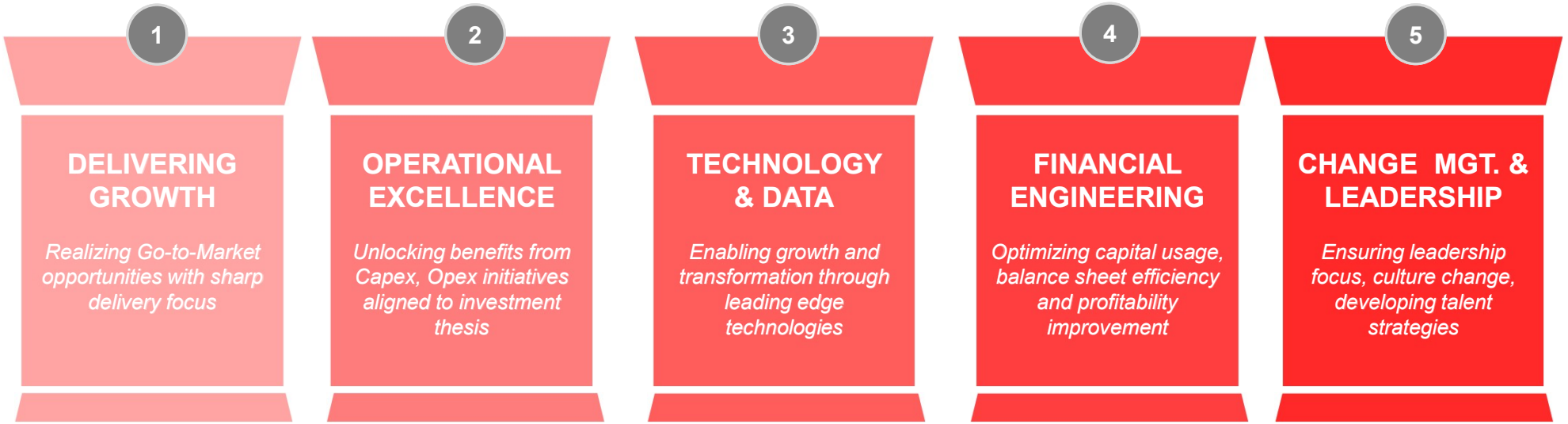
PE ASSETS ENHANCED BY ICAG'S VALUE CREATION[1]

Regnology, wsd, Corlytics, surepay, FUNDAPPS, RegEd, Lawhive, EHSInsight, cleversoft®, CUBE, etradingsoftware connecting the market, Epic, Pirical., ThoughtRiver™, empowered, NAPIERAI, veradigm.

[1]*Sectors represented : FinTech, RegTech, Legal Tech, HealthTech, Telecommunications, Media & Technology (TMT)*

OUR PROPOSITION

Comprehensive 5-Pillar approach to value creation



Relevant Value Creation by ICAG and Lessons Learned

LONDON HEADQUARTERED LARGE PRIVATE EQUITY

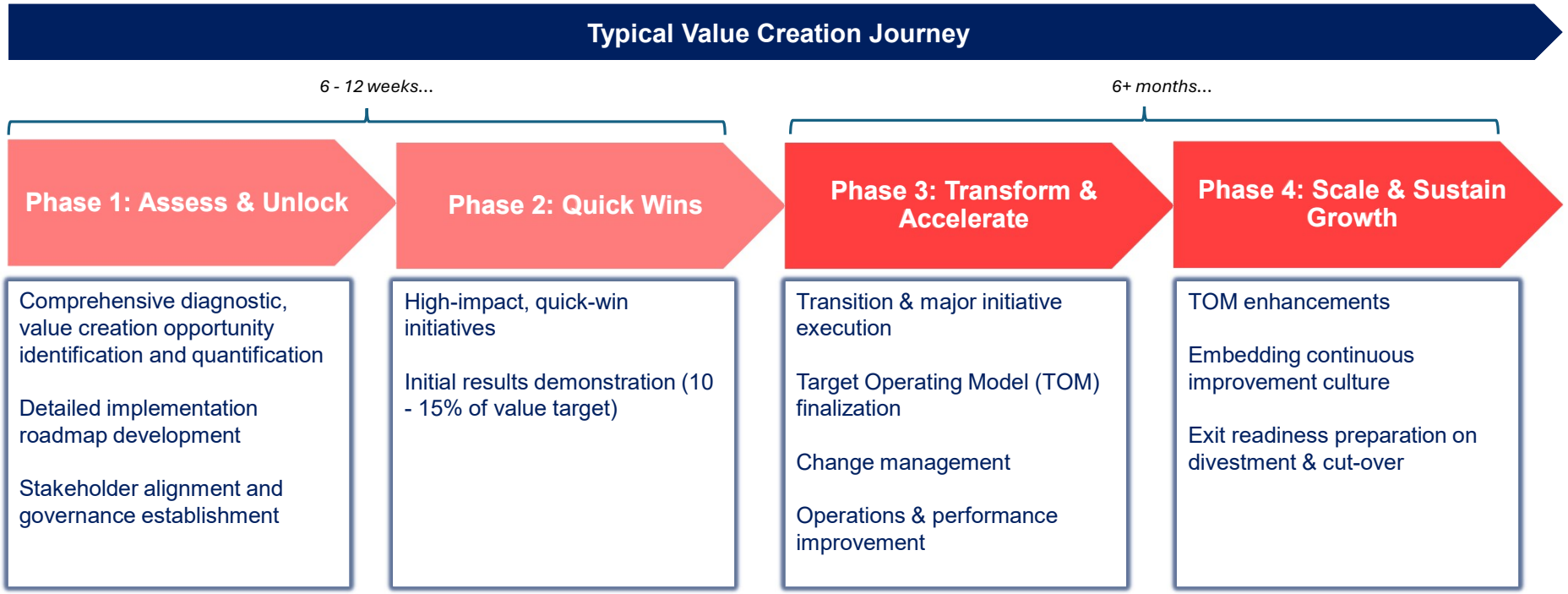
2024 - 25 *– We helped a London HQ'd large PE firm in realising 150% more market capitalization in values from their investment into a GRC asset.*

LARGE NORDIC PRIVATE EQUITY

2024 - Ongoing *We are engaged by a large European PE firm, based out of Nordics in realising values from one of their key RegTech investment.*

HOW WE CREATE VALUE FOR YOU

Flexible, outcome oriented collaborative approach



We bring in hands-on practitioners' expertise

Senior teams with > 100 yrs of consolidated experience

We use a collaborative transformation approach

OUR CREDENTIALS AND BENEFITS OF PARTNERING WITH US

We have worked with your peers on value creation, risk and cost mgt. transformation initiatives

Ways in which ICAG Partners can support you	Some of the PEs we have collaborated with
1. Deploy deep functional and sector expertise.	
2. Act as agents of change.	
3. Hands-on execution and implementation support.	
4. Collaborate to design a win-win commercial benefits model.	
5. Help remove organizational barriers, training, communications.	

Q&A

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